5

10

15

WHAT IS CLAIMED IS:

1 A method for providing improved assignment of product orders to multiple fulfillers, the method comprising:

receiving an order that requires fulfillment from one or more fulfillers, said order comprising individual order items;

ranking said set of fulfillers from most favorable to least favorable, based on specified criteria;

if all order items of the order can be fulfilled by a single fulfiller, assigning fulfillment of the entire order to the most-favorable fulfiller that can fulfill all order items; otherwise

splitting the order by assigning fulfillment of individual order items to the mostfavorable fulfillers that collectively can fulfill all order items.

- 2 The method of claim 1, wherein said criteria include minimizing shipping costs for a customer that is to receive the order.
- 3 The method of claim 1, wherein said criteria include minimizing shipping costs for a middleman who received the order from a customer.
 - 4 The methods of claim 1, wherein said criteria include minimizing shipping costs by minimizing the number of fulfillers used when splitting an order.
- 5 The method of claim 4, wherein said minimizing shipping costs comprises 20 minimizing the cumulative shipping distances from said multiple fulfillers.
 - 6 The method of claim 1, wherein the specified criteria include successively rotating the fulfillers in a round-robin manner to ensure fairness of selection of otherwise equally-qualified fulfillers.
 - 7 The method of claim 1, further comprising:
- automatically generating a fulfillment request based on how fulfillment has been assigned.

10

15

1 : t #

- 8 The method of claim 1, wherein a two-dimensional in-memory data structure is employed to indicate which fulfillers can fulfill which types of products that may be ordered.
- 9 The method of claim 8, wherein said two-dimensional data structure comprises a hash table.
- 5 10 A method for providing improved fairness when assigning product orders to multiple fulfillers, the method comprising:

receiving an order that requires fulfillment from one or more fulfillers, said order comprising individual order items;

determining desirable attributes for fulfilling the order among a set of available fulfillers;

ranking the set of fulfillers from most favorable to least favorable, based on said desirable attributes;

if all of the order items if the order can be fulfilled by a single fulfiller, assigning the order to the most-favorable fulfiller that can fulfill all of the order items; and

if all of the order items if the order cannot be fulfilled by a single fulfiller, assigning the order to a subset comprising the most-favorable fulfillers that, collectively, can fulfill all order items of the order;

- 11 The method of claim 10, wherein said desirable attributes include minimizing shipping costs for a customer that is to receive the order.
- 20 12 The method of claim 10, wherein said desirable attributes include minimizing shipping costs for a middleman who received the order from a customer.
 - 13 The methods of claim 10, wherein said desirable attributes include minimizing shipping costs by minimizing the number of fulfillers used when splitting an order.
- The method of claim 13, wherein said minimizing shipping costs comprises minimizing the cumulative shipping distances from said multiple fulfillers.

15

- 15 The method of claim 10, wherein the desirable attributes include successively favoring different fulfillers by rotating the fulfillers in a round-robin manner, thereby ensuring fairness of selection of otherwise equally-qualified fulfillers.
 - 16 The method of claim 10, further comprising:
- automatically generating a fulfillment request based on how fulfillment has been assigned.
 - 17 The method of claim 10, wherein a two-dimensional in-memory data structure is employed to indicate which fulfillers can fulfill which types of products that may be ordered.
- 18 The method of claim 18, wherein said two-dimensional data structure comprises 10 a hash table.
 - 19 The method of claim 18, wherein said two-dimensional data structure is extended into a three-dimensional data structure by having each entry of the hash table index, based on fulfiller/product type, into a bit vector indicating one or more order items for the order that may be fulfilled by that corresponding fulfiller shipping that corresponding product type.
 - 20 The method of claim 10, wherein each fulfiller is a selected one of a distributor, supplier, vendor, manufacturer, or service bureau.